## Motionhouse

**Annual Report 2018/19** 



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### **ABOUT**

## Motionhouse

Celebrating our 30th Anniversary in 2018, Motionhouse was founded in 1988 by Louise Richards and Kevin Finnan MBE. We create and tour a wide range of inspiring and powerful dance-circus productions to theatres and festivals in the UK and around the world. Our distinctive, highly physical style integrates elements of circus and acrobatics with breath-taking dance to surprise and delight our audiences.

From full-length productions for theatre touring to flexible work for the outdoors and large-scale performance events, our sell-out productions integrate athletic physicality, powerful narrative, incredible digital imagery and emotive sound scores.

Our work takes its inspiration from common human concerns and our connection to the world in which we live, with recent works exploring flooding, the pressure of time, fear and captivity, and our relationship with water, the Earth and energy. Our dancers perform on stunning sets, alongside JCB diggers, with aerialists and singers, in incredible settings and to breath-taking effect. Kevin Finnan was Choreographer and Movement Director of the London 2012 Paralympic Games.

We also offer a vibrant programme of education and training activities for all ages, including classes, post show discussions, workshops in schools and a range of professional development opportunities. We are supported using public funding through Arts Council England.





## **SPOTLIGHT ON 2018/19**

Throughout this very important 30th Anniversary year, Motionhouse has continued to prove that it is one of the UK's most creative and exciting dance companies.

On behalf of the Board, I would like to thank all those who play a part in enabling Motionhouse to deliver its extraordinary work: our public investors, Arts Council England and Warwick District Council; companies, trusts, foundations and private individuals who give us financial support and encouragement; Vitsœ, for our fantastic rehearsal space; and our audiences and participants who keep inspiring the company to create great art.

Our ambitions and potential can only be fully realised through this continued support. The recent significant investments in our dancer capacity and more robust management and creative performance infrastructure has already led to exciting new developments. I would like to particularly thank all of our dancers and the management team, for their hard work and dedication to always deliver the very best creative work.

The achievements that are outlined in this report speak for themselves, and I am so pleased that 143,716 people have been able to directly experience Motionhouse this year.

#### **Simon Wales**

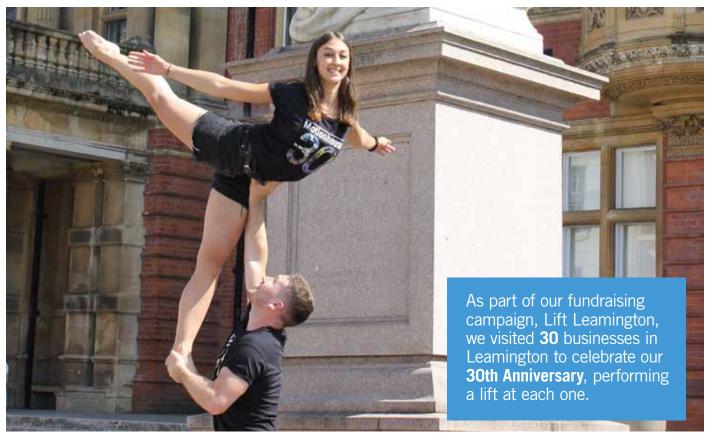
Chair of the board of Trustees



© Gary Jones Charge; Beth Pattinson, Alasdair Stewart, Daniel Massarella, Naomi Tadevossian, Martina Knight, Chris Knight

### **30TH ANNIVERSARY**

2018 marked Motionhouse's 30th Anniversary since the company was created by Louise Richards and Kevin Finnan MBE in 1988. We celebrated this milestone throughout the year, with highlights including an online social media and blog campaign looking back at our work over the years, a fundraising campaign with local businesses, a 30th anniversary retrospective video and exhibition, and a 30th Anniversary Fundraising Gala Dinner in the Vitsœ building, attended by 125 people in October 2018.



### THEATRE PRODUCTIONS

# CHARGE

In 2018-19 our theatre production Charge (2017) continued touring, reaching 6,414 people with 17 performances at 11 venues, including in Austria, Germany, and the first ever outdoor performance of the show in partnership with Quays Culture in Salford. This built on a successful digital arts partnership developed in 2017 when we took our previous production Broken to Quays Culture. Offering this full-length dance production free of charge to an audience of 2,000 was certainly one of the year's highlights. Charge continues to generate large audiences and enthusiastic audience feedback.

Charge has now been seen by 19,822 people since its premiere in 2017.

It has been performed **49** times in **32** venues.



"A slick and fast-moving production"
Bachtrack

"The most incredible thing I have seen in years. I don't remember the last time I gasped at theatre. A great achievement for Motionhouse."

"I am leaving in an altered state.

Awesome."

"Stupendous! Total conceptual piece! Life affirming! Exhilarating! My 8 year olds need to see this!"

**Audience Members** 

Charge is supported by Warwick Arts Centre, The Rothschild Foundation, Tipping Point, Stories of change. Funding from the Rothschild Foundation, the Ernest Cook Trust and the Leche Trust helped support the creation of the education resources and the Charge Portal.



# NOBODY OUR UPCOMING THEATRE PRODUCTION

We are delighted to have secured commitments for commissioning support from Gulbenkian & Art 31, and Midlands Arts Centre to create our next theatre production 'Nobody' which will premiere in August 2020. Dance Hub Birmingham have also provided support for Nobody, with additional funding from bridge organisation Arts Connect, for a digital research project to support the show. A wide-reaching youth participation programme will support Nobody, with R&D for the show beginning in autumn 2019.

Nobody will be a visual feast and magical story which will take audiences young and old on a delightful, fantastical adventure. Integrating digital worlds and live action, Nobody will be an emotional, poignant, thought provoking - and ultimately celebratory - exploration of identity and finding our place in the world.

In addition to the already wide audience we are proud to draw to our work, Nobody is designed to also be welcoming for younger audiences and their families. Our existing shows already attract young people, including children as young as 7, and with Nobody we will also target these audiences through tailored marketing campaigns, encouraging families and young people to attend high quality live performance.

Nobody, will be an ideal vehicle to support our work with children and young people thanks to the participatory elements we have planned for the show – school workshops, residencies, curtain raiser projects, online educational resources for teachers and post show talks with our audiences. We are preparing a case for additional fundraising to support these important opportunities for young people.

### **SPECIAL COMMISSION**

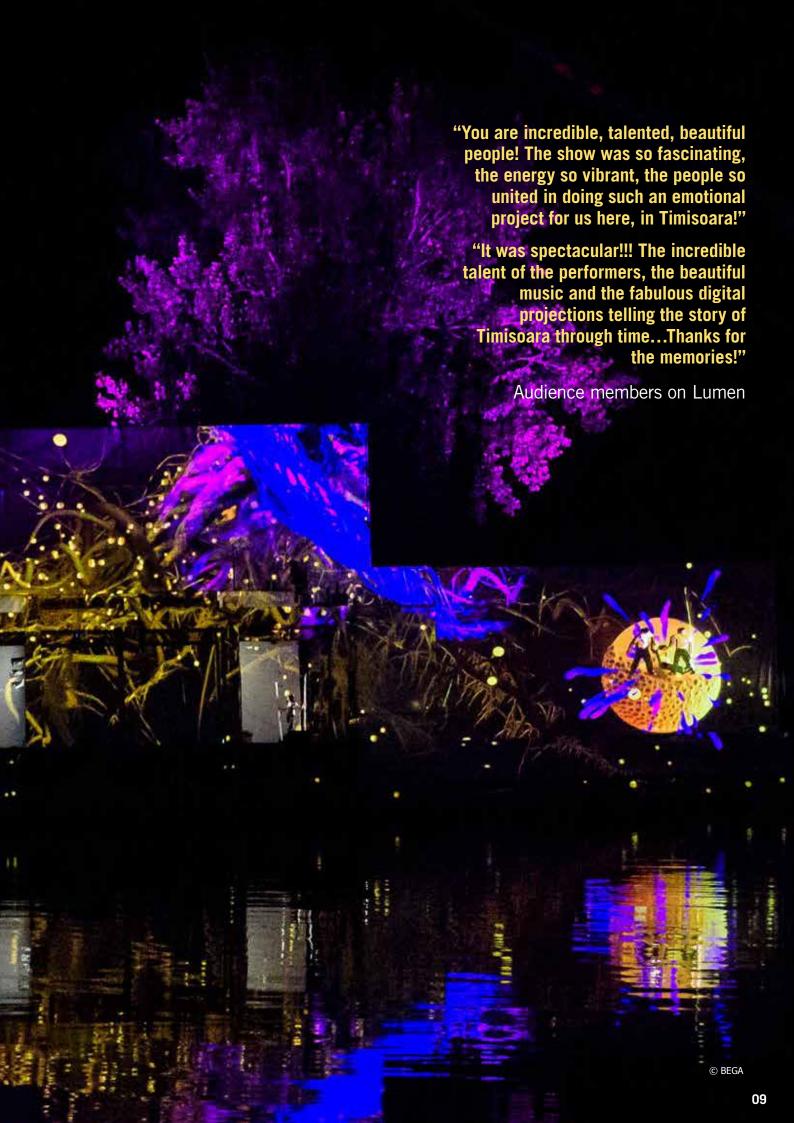
## LUMEN

## A large-scale outdoor special commission in Romania

From the 5th to the 7th of October 2018, we transformed a disused dock on the Bega River in Timişoara, Romania into the stage for a spectacular large-scale outdoor show, as part of the cultural programme in the lead-up to the TM2021 European Capital of Culture. Lumen marked the beginning of the celebrations. Created and directed by Kevin Finnan MBE, Artistic Director of Motionhouse, Lumen celebrated the people of Timişoara, reflecting the theme of the celebrations, 'Shine your light'.

We are renowned for our work in unusual non-theatre spaces and Lumen saw us work with local choirs and community groups to bring to life the dock. A giant aerial spectacle of boats, flying bicycles, construction workers and a flying room, all suspended from cranes, were just some of the thrilling elements that wowed the audience. This, combined with incredible digital projections by our long-term collaborator Logela, helped us to tell the story of the city over recent years – a poignant celebration for the city's residents.

More than **23,500** people watched the show over 3 nights.



### **OUTDOOR PRODUCTIONS**



## **BLOCK**

BLOCK, our collaboration with NoFit State Circus, continues to be extremely popular with both promoters and audiences. In 2018/19, its 3rd year of touring, BLOCK was performed 124 times to nearly 90,000 people in the UK, Austria, Belgium, Italy, France, Germany, Hungary, Spain and as far away as South Korea and Australia. In Australia, BLOCK was one of the shows selected as part of the cultural programme of the Gold Coast 2018 Commonwealth Games.

"Amazing performance, totally unique, never seen anything like this. Fabulous!"

"So good we had to see it a second time!"
"OMG! Jaw-dropping, amazing, wow!"

Audience members on BLOCK

BLOCK has now been performed to more than 150,000 people since its creation in 2016.

COMMISSIONED BY Without Walls, Stockton International Riverside Festival, Norfolk & Norwich Festival and Out There International Festival of Circus & Street Arts. Co-production Archaos, Pôle National des Arts du Cirque Méditerranée and Le Citron Jaune, Centre National des Arts de la Rue.

## **CAPTIVE**

Now in its 7th year of touring, our 2013 outdoor production Captive continues to be a popular with audiences and was performed 12 times this year to 3,870 people.

"Astonishing, beautiful and inspirational. I loved it."

"The display of raw emotion was mindblowing! Loved it."

Audience members on Captive

CAPTIVE WAS COMMISSIONED BY

Without Walls, Birmingham Hippodrome, Swindon Dance and Bristol City Council with support from Arts Council England Strategic Touring Fund



Lost, our short duet continues to complement our outdoor touring repertoire enabling us to respond to demand from smaller festivals and events. The success of Lost has led to the creation of three more duets (see overleaf).



© Dan Tucker Captive; Aaron Watkinson, Beth Pattinson, Chris Knight and Naomi Tadevossian

"It gave me 'goose bumps'. Very moving, it made me shed a tear"

"Inspiring performance, beautiful choreography and motion in space."

Audience members on Lost



## 3 NEW DUETS

In 2018/19 we created three new duets to complement our highly successful short duet, Lost. With Lost, the new duets - Knot, Happy Hour and Gravity - provide an additional element to our flexible touring repertoire and will also allow us to respond to the corporate/entertainment market.

The duets are also proving to be an ideal short, inspirational offer for performance in schools and at events. In June 2018 children and young people with Down syndrome and their families watched Motionhouse dancers perform Knot as part of the Moving with the Ups of Downs project; we performed Knot and Happy Hour at the re-opening event of the Macready Theatre in Rugby; and Lost and Knot were performed at a high-profile Christmas party in December 2018.

"Spectacular and moving. Thank you."

"Beautiful! Nice to see two men touching each other in the open space, breaking through superficial day to day life. Tender and powerful and brave."

Audience members on Knot

"Nice! I like the energy and the fact it is not only the man who does all the lifting! Girl power. Love it."

"Really amazing to see you dance, very impressive, also my 5 year old twin daughters totally enjoyed, please come back again!"

"Happiest 10 minutes of today"

Audience members on Happy Hour



© Motionhouse. Gravity; Naomi Tadevossian and Chris Knight



© George Archer. Happy Hour; Martina Knight and Alasdair Stewart



### **NEW WORK**

## **EXO**

During 2018/19 we created a new production for dancers and JCB diggers, EXO, which was performed in three outer London boroughs during August, September and November 2018.

"Amazing free show for the community in Deptford today by Motionhouse and The Albany! Loved seeing so many families, young and old people enjoying art on Deptford High Street."

Audience Member on EXO



© Dan Tucker Exo; Martina Knight and Alasdair Stewart

## WILD

At the end of 2018 we began an R&D period for our new outdoor production WILD, to premiere in May 2019, exploring the highly topical theme of our disconnect with the natural environment. WILD follows BLOCK in scale, its large footprint and 5m high set enabling it, like BLOCK, to attract and be seen by large crowds. The prototype set, inspired by a 'forest of tall poles' was trialled during the R&D process in late 2018, with creation continuing in early 2019. The creation of WILD has enabled Kevin Finnan to continue to explore his interest in dance-circus fusion.

We are grateful to have received commitment for commissioning support for 2019/20 from the following organisations to make WILD: Gulbenkian & ART31, Birmingham Hippodrome (as part of the Hippodrome Associate Artist programme), and Without Walls (with commissioning pledges from Freedom Festival, Hat Fair, and Out There International Festival of Circus & Street Arts). Grants from the Garfield Weston Foundation and The 29th of May 1961 Charitable Trust contribute to the creation of WILD and support 'Motionhouse Goes Wild!', a strategic touring project that includes performances of WILD in areas of low arts engagement. The Foyle Foundation and 29th May 1961 Charitable Trust has also made a commitment to support this strategic touring project in 2019/20. Funding from The City of London Corporation provides commissioning to support the creation of WILD as well as performances in the City of London. A full tour is in place for 2019.



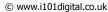


© Dan Tucker

# UPDATE ON OUR NEW CREATION AND REHEARSAL SPACE AT VITSŒ

We moved to our new creation space in the building of furniture manufacturer Vitsœ in January 2018, supported by a £377,087 capital grant from Arts Council England originally awarded in 2017/18. A major project in 2018/19 was to install the equipment provided by the grant to transform an empty space in the furniture manufacturer's new building into a state of the art production and creation space for the company, including lighting, blackout curtains, projection equipment, a sound system, aerial apparatus and dance floor. The space is now fully functioning and has enabled a veritable step-change in the way the company works and creates. Vitsæ's naturally lit and ventilated furniture production building lends itself beautifully as a rehearsal space for Motionhouse. The move to Vitsæ makes an extraordinary difference to how we create and rehearse our work. The building is inspiring and a beautiful space to work in. We are extremely grateful to Arts Council England for the financial support they have given us to make this possible, and to Vitsæ for their continued collaboration.

Our efforts to raise our profile in the local area were once again rewarded this year when our Executive Director, Louise Richards was asked to become a judge for the Leamington Business Awards, taking centre-stage with local MP Matt Western during an award ceremony in November 2018 to present one of the awards.





## LEARNING, PARTICIPATION, AND SECTOR DEVELOPMENT

An engaging and accessible participatory programme for children, young people and adults runs alongside our professional touring. Inspiring the next generation is a key part of our ethos as a company. We continue to offer regular classes from our studio base in Leamington Spa as well as running workshops and creative projects in schools up and down the country and offer post show discussions after performances of our touring productions.

In 2018/19, we continued to offer eight weekly community classes in the local area, with 553 individual participants, adding a new regular class in January 2019 at Rugby School, open to students from all schools in the local area. We also offered four holiday projects for children and young people during the school holidays, giving young people from the local area an exceptional opportunity to learn with a professional company. Motionhouse Youth, our company of young dancers, performed 15 times during the year, performing to 1,875 people.

Funds of £3,000 secured from the Oakley Trust, the Eveson Trust and the William A Cadbury Trust in 2017/18 were spent this financial year to support the expansion of our work with the local inclusive group 'The Ups of Downs' for participants with Down syndrome. The project was successfully undertaken and included a holiday project in the summer, a performance of our duet Lost to inspire the group and their families, and some skills development work for our dancers. We are continuing to develop our work with the Ups of Downs.

In February 2019, our rehearsal director Junior Cunningham and Aaron Wilkinson spent a week in residency in Horsham, working with a group of 19 young dancers from the local area to create a 'Curtain Raiser' piece to be performed before the Company's performance of Charge at The Capitol Theatre Horsham in April 2019.



We finalised the Connections project with children and young people from the local area, creating a dance piece to be performed in local care homes and hospices. The donations that supported this project were recognised in 2017/18 in accordance with accounting rules. (Thanks to the King Henry the VIII Endowed Trust and the St Mary's Hall Trust). We worked with 61 children from Emscote Infant School (Warwick), 60 children from Coten End Primary School (Warwick) and a group of 14 young people from Warwick School and King's High Schools in Warwick (Altoria Group) in a series of dance workshops based on storytelling to create original performances to take into local residential care homes and Myton Hospice.

In 2018/19 we also secured funding from Learnington Town Council to build on the Moving Stories project that was so successful in 2017/18, with a local school in a less affluent area of Learnington. In the '100 Languages' project, participants were encouraged to be creative through setting story-telling tasks interpreted through the common language of movement – research suggests that creative learning helps support literacy, comprehension and other key developmental skills. Sixty reception children from Sydenham Primary School took part in the 100 Languages project creating a piece to share with their families and the local community.

We are proud to offer significant development opportunities to the wider dance sector, including work

placements, mentoring and access to our classes to young artists and students in professional training. This year, a young artist in training worked full time with us from July 2018 to the end of March 2019, we offered 23 work placements to young people interested in a career in the arts, 48 young people took part in our professional training courses or our company class, and a student from Surrey University began a placement with us in our marketing department from August 2018 and will be with us until the end of May 2019. Two of our female dancers decided to retire and a third has taken maternity leave, so this year presented us with an exciting opportunity to offer three full time dancer roles to three young dancers.

In total, more than 11,430 people benefitted from our education, engagement and training programme in 2018/19.

Young people chat to residents in a care home in Warwick after their performance during the Connections project.





© Motionhouse

## FINANCIAL SUMMARY

#### ORIFCES

The Objects of the Charity are for the public benefit to advance education in the dramatic and visual arts, in particular (but not exclusively), dance and similar choreographic arts, drama, mime, singing and music by their production, performance, choreography and training.

#### **PUBLIC BENEFIT**

Motionhouse is one of the UK's most creative and exciting dance companies. We engage with our audiences through dance performances that are acclaimed for their striking use of imagery and theatricality. Underpinning the work is a long-standing and continuing intention to balance a commitment to artistic adventure with the desire always to be exciting, appealing and stimulating to the broadest audience. Access to Motionhouse's performances is an important issue for us. We monitor access to our work to ensure that the beneficiaries are wide ranging and include young and old people, low income families, ethnic minorities, disabled people and other groups and communities.

With the support of our major funders, Arts Council England, local authorities and commissioners, Motionhouse presents world class performances throughout the United Kingdom in middle scale venues. Through our festival work and through larger scale spectacles high quality dance is placed in the public arena enabling mass access to our performance work. The middle scale and festival productions also tour internationally complementing and supporting UK performances.

The Board (which is also the Board of Directors of the limited company) is committed to ensuring that cost should not prohibit access to Motionhouse performances. Tickets for performances across the UK are at a variety of prices including a range of concessions and special offers. Motionhouse's festival repertoire takes dance into the community at no cost to audiences and allows dance to be seen in new and unusual settings. Motionhouse gives free public access to information and resources through the company's website and publications.

Motionhouse performances are supported by an extensive education and community programme. Through participatory projects group members are taught, excited and challenged. They learn new skills, create their own dance material and may go on to perform and share their work. The Board has paid due regard to the Charity Commission's guidance on public benefit (including guidance on fee charging) when considering its charitable objects and aims and in deciding what activities the charity should undertake.

#### **FINANCIAL REVIEW**

The finite level of skilled resources and capacity was utilised as effectively as possible to maximise income and develop audiences – this is key to our business plan. The increase on Arts Council England NPO funding enabled the employment of additional resources and has driven an increase in activity and earned income.

The market conditions prevailing in the UK and Europe have changed over the last year, there is no doubt that there is a significant degree of uncertainty in our European markets in particular caused by Brexit uncertainty.

The artistic activity included our new midscale show, Charge that toured to UK and European theatre venues during the year. The completion of the first Charge tour enabled Motionhouse to take advantage of the government's Creative Industries Tax Relief through a Theatre Tax relief claim. The claim was accepted by HMRC and raised £63k. The main outdoor

production of Block, the continuation of the collaborative joint venture with NoFit State Circus, had a very successful year touring mainly in the UK and Europe. The other significant performance was the creation and performances of Lumen in Romania as part of their European Capital of Culture programme.

Our studio is the base for our training and professional development activity. It is used as both a company training and rehearsal space, and is available for external organisations to book. It attracted bookings for a variety of classes ranging from yoga and ballet to children's drama workshops, musical theatre rehearsals, circus skills, dance exam space and auditions.

All of the activities outlined above have delivered our work to a wider audience and to different countries.

A prime focus of the company is cost control. Many of our activities are budget/cash limited to make sure that contributors understand the finite nature of resources.

In line with our Business Plan and four-year cycle this was budgeted as a zero surplus/deficit year after excluding the effect on the published accounts of the ACE Small Capital Grant and associated depreciation.

The actual result was a surplus primarily due to the success of Block (exceeded budget), and the successful submission of a Theatre Tax Relief claim for the production of Charge.

In 2016/17 and 2017/18 a small deficit was recorded, this was offset by the higher than planned surplus in 2018/19. This surplus will enable the development of new work in future years.

The year also saw the completion of the fitting out of our new rehearsal and storage space in the Vitsœ factory in Leamington Spa. The fit out was supported by a Small Capital Grant from Arts Council England and has led to significant improvements in our artistic activity.

#### **SOURCES OF FUNDING**

Motionhouse's touring and educational work was funded by Arts Council England, grants from charitable trusts, donations, through Local Authority Service Agreements, by commissioning new touring productions, and through collaborations and fees from the sale of performances to venues.

Motionhouse is supported by Arts Council England. Core funding of £468,806 was received during 2018/19. Earned income from the sale of performances to venues generated approximately half of Motionhouse's current account income. Fundraising remains a key focus and is proving to be increasingly competitive. We were successful in receiving grants from The William A Cadbury Trust, The Oakley Charitable Trust, Leamington Spa Town Council, Eveson Charitable Trust, Garfield Weston Foundation, 29 May 1961 Trust, Birmingham Hippodrome and Dance Hub Birmingham. Donations are also received through membership of the annual giving scheme and from other individual donations. Donations were boosted in 2018/19 by the Leamington Lift activity and the 30th year Fundraising Gala.

Motionhouse again received a Key Client Strategic Contribution Award from Warwick District Council towards the delivery of its objects as an organisation. Specifically, this includes the creation of work and continuing to raise the profile of Warwick District as a place to build dance skills and careers, the continuation of its youth and adult community dance programme based at Spencer Yard, and the further development of newly forged partnerships with local businesses and individuals to support the company's work.

#### **ACE SMALL CAPITAL GRANT**

The expenditure on the fitting out of the new rehearsal space in the Vitsce premises was completed and we would like to thank Arts Council England for their generous funding support. In 2018/19 the amount received was £172,028 and this is shown on the SOFA in the restricted funds column. The remainder of the grant (£5k) is due to be received in 2019/20.

The capital expenditure relating to this grant is being depreciated on a straight-line basis with a three-year asset life. In the accounts for the period 2018/19 the grant income was recognised in the SOFA, and the depreciation of these assets was being expensed over the financial years 2017/18 to 2020/21. The grant balance remaining at the year-end was shown on the Balance Sheet as a restricted reserve. The depreciation charge was funded by this restricted reserve and after the full three-year depreciation period this reserve will reduce to zero. The effect of these transactions on the accounts needs to be appreciated in order that the financing of the underlying artistic activity can be understood.

#### FINANCIAL PERFORMANCE

Financial performance was monitored regularly by both the management team and at Board level. Regular reviews of forecast income and costs were carried out, and actions taken to ensure that target financials were achieved. Financial forecasts were presented to the Board for approval.

We continued to develop a range of projects with partners and will be looking to expand these in the years to come, consolidating opportunities and positioning ourselves as the 'go to' company for bespoke events and commissions. We also continued to attract support from individuals, trusts and foundations.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

Motionhouse's financial objective is to ensure financial stability and continued solvency year on year so that it can maintain its artistic aims and objectives. For the financial year ending 31 March 2019 Motionhouse recorded an overall surplus of £110,367 on unrestricted operations; and £88,046 on restricted operations, the latter including the ACE Small Capital Grant income/expenditure.

The next financial year begins with a balance of £232,678, on unrestricted general reserves, and £290,097 restricted reserves. The majority of the restricted funds are the ACE Small Capital Grant and they will reduce to zero by 2020/21 through depreciation as detailed above. All restricted funds are held in accordance with the terms and conditions under which they were received. Where funding is received from particular sources to cover specific development work, those funds are reflected as income in the year in which they are received and they are held as restricted reserves.

#### **RESERVES POLICY**

The charitable company needs reserves to provide funds to:

- continue to meet strategic objectives if there is any major shortfall in income;
- give a breathing space should the company lose a major source of funds;
- continue to run the business if there are any unexpected expenses; and
- cover the costs associated with winding up should such an eventuality arise.

The amount of money required in reserve depends on the stage of the performance 'life cycle'. The company plans and budgets on a four-year cycle embracing the life cycle of researching, creating, producing and performance touring of work. The level of free reserves needed (being those unrestricted funds not required to fund fixed assets such as vehicles or technical equipment) fluctuates both between years and within years, based on activity. The company policy is to achieve a level of reserves that would cover all liabilities, including the potential costs of winding up the company if such circumstances pertained and the Board believes that an adequate level of free reserves is between £50,000 and £60,000 depending on the level and nature of activity.

The unrestricted general funds of the company as at 31 March 2019 were £82,678; free reserves totalled £56,220. There were further designated funds of £150,000 for the development of new work and for continuity.

The Head of Finance reports reserve levels to the Board each quarter as part of the review of the management accounts.

The company's investment policy is to invest surplus cash balances to maximise interest whilst not exposing the company to risk and taking into account future cash needs.

#### PLANS FOR FUTURE PERIODS

Our work is in demand, and we are excited and confident about our plans for the coming four years, as detailed in our business plan. In addition to the creation of WILD (2019) and Nobody (2020) we have plans to make our next mid-scale touring production in 2022. Charge will continue to tour in spring 2019. We are delighted that BLOCK, our collaboration with NoFit State Circus continues to tour in 2019 alongside the new production WILD, including, as above to areas of low arts engagement supported by strategic touring grants from the Garfield Weston Foundation, The 29th May 1961 Charitable Trust and the Foyle Foundation.

We will continue to build our offer for children and young people. Nobody, our next theatre production, will be an ideal vehicle for this due to the participatory elements we have planned for the show (funding permitting) - workshops, curtain raiser projects, online educational resources for teachers and post show talks with our audiences. Nobody will also be the perfect opportunity to develop our talent development offer, building in apprenticeships and shadowing opportunities into a large fundraising case for support we will be developing.

#### **AUDITORS**

The appointed auditors for Motionhouse are Cooper Parry Group Limited.

#### STATEMENT OF FINANCIAL ACTIVITIES

(Incorporating an income and expenditure account) for the year ended 31 March 2019

	Unrestricted funds	Restricted funds	2019 Total funds	2018 Total funds
Income	£	£	3	£
Grants	471,306	172,028	643,334	541,365
Donations	24.615	38,000	62,615	57,972
Investments	189	-	189	450
Other – theatre tax relief	63,461	-	63,461	8,207
Charitable activities	578,490	12,000	590,490	544,722
Total income	1,138,061	222,028	1,360,089	1,152,716
Expenditure				
Charitable activities	1,027,694	133,982	1,161,676	1,019,788
Total expenditure	1,027,694	133,982	1,161,676	1,019,788
Net income for the year	110,367	88,046	198,413	132,928
Reconciliation of funds Fund balances at 1 April 2018	122,311	202,051	324,362	191,434
Fund balances at 31 March 2019	232,678	290,097	522,775	324,362 ———

#### **BALANCE SHEET I 31 MARCH 2019**

Company Number: 02515820

	£	2019 £	£	2018 £
Fixed assets	~	<b>~</b>	~	~
Tangible assets		275,758		133,083
Current assets				
Stock	3,787		-	
Debtors	124,409		95,948	
Cash at bank and in hand	228,314		170,886	
	356,510		266,834	
Creditors: amounts falling due in	,		,	
one year	(109,493)		(75,555)	
Net current assets		247,017		191,279
otal assets less current liabilities		522,775		324,362
- Funds				
Restricted		290,097		202,051
Unrestricted				
Designated		150,000		
General		82,678		122,311
		522,775		324,362
The financial statements have been prepared he provisions applicable to small companies		ompanies Act 2006.		

#### **FUNDS**

	At 1 April 2018	Incoming	Resources expended	Transfers A	2019
Restricted funds	£	£	£	£	£
Captial Grants ACE Small Capital Grant Grants for the Arts Funding Regenesis Capital Grant ACE Lottery Capital Grant Income Grants/ Commissions	190,073 1,270 2,692 8,016	172,028 - - -	(95,030) (423) (513) (8,016)	: : :	267,071 847 2,179
Donations William A Cadbury The Oakley Charitable Trust Leamington Spa Town Council Eveson Charitable Trust Garfield Weston Foundation 29th May 1961 Trust Birmingham Hippodrome Dance Hub Birmingham	- - - - - -	1,000 1,000 1,000 1,000 30,000 4,000 10,000 2,000	(1,000) (1,000) (1,000) (1,000) (10,000) (4,000) (10,000) (2,000)	- - - - -	20,000 - -
	202,051	222,028	(133982)		290,097
Unrestricted funds General Designated - Creation fund Designated - Continuity fund	122,311 - - - 324,362	1,138,061	(1,027,694) - - - (1,161,676)	(150,000) 100,000 50,000	82,678 100,000 50,000 ——————————————————————————

#### **Restricted funds represent:**

The restricted funds received from the Arts Council of England are a 'Small Capital Grant' and have been used to prepare our new rehearsal space in the Vitsœ premises.

The restricted funds received from the Birmingham Hippodrome and the Garfield Weston Foundation have been used for the build and touring of our new outdoor production WILD.

The following restricted funds have been used for our Community programmes – William A Cadbury Trust, The Oakley Charitable Trust, Leamington Spa Town Council & The Eveson Charitable Trust.

The restricted funds received from 29th May 1961 Trust have been used as support for Outdoor Touring.

The restricted funds received from Dance Hub Birmingham have been used for the development of Nobody.

#### INCOME FROM GRANTS AND DONATIONS

MOUNE I KOM GRANTS AND DONATIONS			
	2019 £	2018 £	
Grants	~	~	
Arts Council England - Grant in Aid - Revenue	468,806	338,806	
Arts Council England - Small Capital Grant	172,028	200,059	
Warwick District Council	2,500	2,500	
	643,334	541,365	
Donations	<del></del>		
Trusts and Foundations	38,000	39,175	
Individual donations including Gift Aid	24,615	18,797	
	62,615	57,972	
Total grants and donations	705,949	599,377	
£210,028 (2017/18: £239,234) of the above income was attributable to restricted funds. £495,921 (2017/18: £360,103) of the above income was attributable to unrestricted funds.			

## REACH AND ENGAGEMENT

Our total live reach this year (including post show discussions, open rehearsals and participatory activities) was 143,716

#### THEATRE PRODUCTIONS

In 2018/19 our theatre touring reached 6,539 people over 19 performances

#### **CHARGE**

Date	Venue	Country	Audience Figures	No. of Perfs
17 - 21 Apr 2018	Gulbenkian, Canterbury	England	915	5
27 Apr 2018	Nottingham Playhouse, Nottingham	England	462	1
1 May 2018	G Live, Guildford	England	149	1
4 May 2018	Northern Ballet, Leeds	England	185	1
9 May 2018	New Theatre Royal, Portsmouth	England	198	1
18 May 2018	Bregenzer Fruling, Bregenz	Austria	1,290	1
9 Jun 2018	MediaCityUK/Quays Culture, Salford	England	2,000	1
12 Oct 2018	Excerpt of Charge at Gala Dinner, Vitsœ Leamington Spa	England	125	1
19 - 20 Oct 2018	Midlands Arts Centre, Birmingham	England	521	3
23 Oct 2018	Lawrence Batley Theatre, Huddersfield	England	221	1
6 Nov 2018	Bath's Hall, Scunthorpe	England	193	1
14 - 15 Nov 2018	Tanz Karlsruhe, Karlsruhe	Germany	280	2
<b>Charge Performance</b>	Totals 2018/19		6,539	19

#### **SPECIAL COMMISSIONS**

In 2018/19 our special commissions reached 23,900 people over 4 performances

#### LUMEN

Date	Venue	Country	Audience Figures	No. of Perfs
4 - 7 Oct 2018	Timisoara, Romania	Romania	23,900	4
<b>Lumen Performance</b>	Totals 2018/19		23,900	4

#### **OUTDOOR PRODUCTIONS**

Our outdoor performances reached 125,491 across 166 performances in 2018/19

#### **BLOCK**

DLUGK				
Date	Venue	Country	Audience Figures	No. of Perfs
9 - 10 Apr 2018	Festival 2018, Surfer's Paradise, Gold Coast	Australia	1,250	3
12 - 15 Apr 2018	Festival 2018, Broadbeach, Gold Coast	Australia	7,000	7
28 - 29 Apr 2018	Kultursommer-Eröffnung, Neuwied	Germany	4,400	4
12 - 13 May 2018	L'Humour des Notes, Haguenau	France	1,450	3
18 - 19 May 2018	CIRKL, Leuven	Belgium	1,900	4
20 May 2018	Bildstörung, Detmold	Germany	2,000	1
26 May 2018	Dumfries & Galloway Arts Festival, Dumfries	Scotland	600	2
2 Jun 2018	Neuhardenbergnacht, Neuhardenberg	Germany	700	1
20 Jun 2018	Medway, Canterbury	England	425	2
22 Jun 2018	Gulbenkian, Canterbury	England	875	2
23 Jun 2018	Imagine Luton, Luton	England	1,250	4
27 - 28 Jun 2018	Summer of Circus, Worthing	England	448	2
29 Jun 2018	Hat Fair, Winchester	England	925	2
30 Jun - 1 Jul 2018	Imagine Watford, Watford	England	1,175	4
4 Jul 2018	Bell Square, Hounslow	England	450	2
5 Jul 2018	Motionhouse Summer Party, Learnington Spa	England	165	1
7 - 8 Jul 2018	Mouth of the Tyne, Tynemouth	England	2,500	4
19 Jul 2018	Across the Borders Festival, Aachen	Germany	1,150	4
21 - 22 Jul 2018	Alles muss raus! Kaiserslautern	Germany	3,650	4
21 Jul - 4 Aug 2018	La Strada, Graz	Austria	6,800	10
25 - 26 Jul 2018	IF, Milton Keynes	England	465	3
27 - 28 Jul 2018	Sommersprossen, Pforzheim	Germany	6,000	3
7 - 9 Aug 2018	Fira Tarrega, Tarrega	Spain	22,800	6
8 Aug 2018	Sziget, Budapest	Hungary	300	2
14 Aug 2018	Renc'Arts, Pornichet	France	2,750	2
16 Aug 2018	Le Fourneau, Brest	France	1,750	2
22 - 23 Aug 2018	Leicester City Festival, Leicester	England	1,350	4
24 - 25 Aug 2018	Appetite, Stoke on Trent	England	1,425	4

29 Aug 2018	Dreamland, Margate	England	300	2
1 Sep 2018	Freedom Festival, Hull	England	2,300	2
19 Sep 2018	Festival of Imagineers, Coventry	England	300	1
21 - 22 Sep 2018	Lancashire Encounter, Preston	England	590	3
29 Sep 2018	Derby Festé, Derby	England	550	2
30 Sep 2018	Lincoln Performing Arts Centre, Lincoln	England	450	2
6 Oct 2018	Seoul Street Arts Festival, Seoul	South Korea	1,200	2
13 - 24 Mar 2019	Dansa Quizena Metropolitana, Barcelona	Spain	6,720	14
<b>BLOCK Performance</b>	Totals 2018/19	·	88.363	120

#### **DUETS**

Date	Venue	Country	<b>Audience Figures</b>	No. of Perfs
3 May 2018	Lost at Sydenham School, Leamington Spa	England	80	1
5 May 2018	Lost at Coventry Cathedral, Coventry	England	540	2
2 Jun 2018	Lost at Private event at Vitsœ, Leamington Spa	England	600	2
3 Jun 2018	Lost at Wheee! Festival, Nottingham	England	425	2
20 Jun 2018	Lost at Refugee Week, Coventry	England	100	1
23 Jun 2018	Lost at All in the Mind Festival, Basingstoke	England	270	3
30 Jun 2018	Knot at Weston Under Wetherley	England	30	1
8 Jul 2018	Lost at Haslemere Fringe, Surrey	England	725	3
12 Oct 2018	Happy Hour at Gala Dinner, Vitsœ Leamington Spa	England	125	1
	Knot at Gala Dinner, Vitsœ Leamington Spa	England	125	1
9 Nov 2018	Lost for residency participants, Vitsœ, Leamington Spa	England	25	1
5 Dec 2018	Happy Hour at Rugby School, Rugby	England	200	1
	Knot at Rugby School, Rugby	England	200	1
8 Dec 2018	Lost for private party	England	200	1
	Knot for private party	England	100	1
30 Mar 2019	Knot at Pump Rooms, Leamington Spa	England	100	1
<b>Duets Performance 1</b>	Totals 2018/19		3,845	23

#### **CAPTIVE**

Date	Venue	Country	Audience Figures	No. of Perfs
9 Apr 2018	BASPCAN Conference, Warwick Arts Centre	England	85	1
16 - 17 Jun 2018	Feast, Waddesdon Manor	England	2,000	4
14 Jul 2018	Bradford Festival, Bradford	England	245	2
2 - 3 Aug 2018	Women: Work and Power, City of London Corporation, all	England	775	4
	female cast			
4 Aug 2018	Art in the Park, Leamington Spa	England	850	2
4 - 5 Sep 2018	Oriente Occidente, Trento	Italy	1,150	2
<b>Captive Performance</b>	e Totals 2018/19		5,105	15

#### **UNDERGROUND**

Date	Venue	Country	Audience Figures	No. of Perfs
7 Jul 2018	Warwick School, Warwick	England	300	2
<b>Underground Perforn</b>	nance Totals 2018/19		300	2

#### **EXO**

Date	Venue	Country	Audience Figures	No. of Perfs
25 Aug 2018	The Albany, Deptford	England	600	2
8 Sep 2018	Millfield Theatre, Edmonton	England	450	2
3 Nov 2018	Bell Square, Hounslow	England	120	2
<b>Exo Performance Tota</b>	als 2018/19		1,170	6

#### **OPEN REHEARSALS AND LIVE STREAMS**

In 2018/19 101 people attended one of our open rehearsals and 5,098 watched our live stream performances

Date	Venue	Country	<b>Audience Figures</b>	No. of Perfs
24 May 2018	Vitsœ, Leamington Spa	England	30	1
Sep and Oct 2018	Live stream of Captive at Oriente Occidente in Trento and of	Italy and	5,098	2
	Lumen in Timisoara	Romania		
4 Dec 2018	Vitsœ, Leamington Spa	England	6	1
6 Dec 2018	Vitsœ, Leamington Spa	England	1	1
21 Feb 2019	Vitsœ, Leamington Spa	England	21	2
22 Feb 2019	Vitsœ, Leamington Spa	England	13	2
15 Mar 2019	Vitsœ, Leamington Spa	England	27	1
21 Mar 2019	Vitsœ, Leamington Spa	England	3	1
Total Open Rehersals 2018/19			5,199	11

### **OUR FUNDERS, SUPPORTERS, BOARD, STAFF AND DANCERS**





### **VITSŒ**

#### **FUNDERS, TRUSTS AND FOUNDATIONS**

Arts Council England Warwick District Council William A Cadbury Trust Dance Hub Birmingham **Ernest Cook Trust Eveson Charitable Trust** Leamington Spa Town Council The Leche Trust The Oakley Charitable Trust Garfield Weston Foundation 29th May 1961 Trust

We are an associate company of Birmingham Hippodrome.

#### **BLOCK** is a collaboration with NoFit State and is supported by

Commissioned by Without Walls, Stockton International Riverside Festival, Norfolk & Norwich Festival and Out There International Festival of Circus & Street Arts. Cyngor Celfyddyau Cymru - Arts Council of Wales, Llywodraeth Cymru - Welsh Government, Arts Council England and The Big Lottery Fund. Co-production Archaos, Pôle National des Arts du Cirque Méditerranée and Le CITRON JAUNE, Centre National des Arts de la Rue

#### **CAPTIVE WAS COMMISSIONED BY**

Without Walls, Birmingham Hippodrome, Swindon Dance and Bristol City Council with support from Arts Council England Strategic **Touring Fund** 

#### **CHARGE IS SUPPORTED BY**

Warwick Arts Centre, The Rothschild Foundation, the Ernest Cook Trust, The Leche Trust, Tipping Point, Stories of change

#### **LUMEN WAS SUPPORTED BY**

PLAI for TM2021, with the creative community of Timișoara BRD, flex, Ness and Municipality of Timisoara

#### **NOBODY**

Commitments for commissioning support from Gulbenkian, ART31 and Midlands Arts Centre. Support from Dance Hub Birmingham and Arts Connect.

#### **WILD**

Commitment of commissioning support for 2019/20 from Gulbenkian & ART31 and Birmingham Hippodrome (as part of the Hippodrome Associate Artist programme). Support from Without Walls with commissioning from Freedom Festival, Hat Fair, and Out There International Festival of Circus & Street Arts. With additional backing from the Garfield Weston Foundation, the Foyle Foundation, The 29th May 1961 Charitable Trust, The Saintbury Trust and The City of London Corporation.

#### **BOARD OF TRUSTEES, STAFF** AND DANCERS

#### MOTIONHOUSE BOARD OF DIRECTORS

Simon Wales (Chair) Caroline Davis Sarah Gee FRSA, MIoD Naveen Gupta (Chair of Finance & Governance, appointed 12 November 2018) Christopher Lillington Rachael Magson

Rakhi Rajani (appointed 12 November 2018) Toby Smith (appointed 12 November 2018) Josie Stevens (appointed 12 November 2018) Amy Dalton-Hardy (appointed 12 November 2018, resigned 12 March 2019) Sarah Jane Fitzpatrick ACMA (resigned 12

November 2018)

Dr Ceri Gorton (resigned 26 February 2019) Kevin Isaacs (resigned 12 November 2018) Dorothy Wilson MBE, FRSA (resigned 12 November 2018)

#### **MOTIONHOUSE STAFF**

Louise Richards, Executive Director Kevin Finnan MBE, Artistic Director Jo Valentine, Programme Manager Amy Belfield, Programme Coordinator Jane Bailey, Communications & Development Director

Lucy Dwyer, Marketing & PR Manager (resigned June 2018)

Amelia Bruce, Marketing & PR Manager (joined June 2018)

Nathan Samuels, Digital Communications Officer (resigned September 2018) Martin Ward, Digital Communications Officer (joined October 2018, resigned December 2018)

Alex Earle, Digital Communications Officer (joined January 2019)

Andrew Johnson, Head of Finance Sarah Lewis, Administrator

Aaron Watkinson, Dance and Education Lead

#### **PERFORMERS**

Junior Cunningham, Rehearsal Director Berta Contijoch (joined February 2019) Charlotte Hannah (joined February 2019) Christopher Knight Martina Knight (resigned March 2019) Daniel Massarella Naomi Moore Luka Owen (resigned April 2018) Beth Pattison (joined April 2018) Shannon Platt (joined February 2019) Alasdair Stewart Rebecca Williams

Performers in Block (short term contracts) Onyemachi Ejimofor (resigned September 2018) Rosie Macari

Bryn Owen (joined October 2018) Joel Pradas Reguill

#### FREELANCERS & ARTISTIC **COLLABORATORS**

Andy Hammond, Technicial Manager Jake Webb, Stage management support Thomas Blake, Technical support, touring Simon Dormon & Oblique Furniture, Set design and creation

Natasha Chivers & Marec Joyce, Lighting design

Logela Multimedia, Filmmakers Chris Nash, Photographer

Tim Dickinson and Sophy Smith, Composers Dan Tucker, Photographer & film maker Liz Frostick, Frostick Consulting, Fundraising

support The Lift Creative Services, Graphic design

Gareth Wright, Graphic design

#### **SUPPORTERS**

#### ARTISTIC DIRECTOR'S CIRCLE

Ann and Gerry Lewis

#### **DANCERS' CIRCLE**

Robyn Durie Morene Griggs and Peter Thomas Sheila and Nigel Turley Deb Platt Simon Wales Peter Ward - Sunrise Consulting

#### **PATRONS' CIRCLE**

Karen and Dave Allan Alan J Clark Mark and Fiona Fairbairn Sarah Gee Sue Heads Caroline Lukehurst Alan and Pamela Richards Susie Roberts

#### SUPPORTERS' CIRCLE

Caroline Barton Kay Bridgeman Will and Phyllis Davies Rachael Magson Patience O'Neill Toby Smith Dr and Mrs Roy and Christine Wales

#### FRIENDS OF MOTIONHOUSE

Nicky Lewis Colin Robertson Jan Beardsley Karen Smith Wayne Walters

#### **CHARGE COMMISSIONING CIRCLE**

Ann and Gerry Lewis

#### **CHARGE CHAMPIONS**

Caroline and Harry Barton Alan Clark Nik Corfield Sarah Gee Jessica Grace on behalf of Jessica Claire Designs Lucy Halligan **Emily Long** Rachael Magson **Emily and Michael Mathias** 

And a huge thank you to all our anonymous donors too.



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